

CAREER OPPORTUNITIES

Vice President - Project and Equity Finance (5 Positions)

SunEnergy has world-class solar technology that has been installed in twenty-five countries. SunEnergy sells, finances, installs and operates grid connect and distributed solar power plants based on our proprietary solar inverter technology and proven photovoltaic technologies from other leading manufacturers.

SunEnergy develops solar farms, off-grid solar systems, solar powered desalination plants, solar carports and turnkey renewable energy systems for island nations and territories.

SUMMARY OF FUNCTIONS

SunEnergy is seeking a number of executives to be employed in different jurisdictions as Vice President – Project and Equity Finance to raise group equity and to help originate, negotiate, structure, and execute photovoltaic project finance transactions in the USA, Australia, Africa and other international locations. Successful applicants will have strong personal finance networks, be highly motivated, with very strong negotiation and analytical skills as well as excellent communication skills.

REQUIRED SKILLS AND EXPERIENCE

- Ability to negotiate with High Net Worth (HNW) individuals, banks, insurance companies, institutions and venture capitalists (VCs).
- Proven ability to effectively manage an active personal network of equity and debt investors.
- Prior success in closing small to medium size (\$5 to \$500 million) equity and debt placements.
- Ability to originate, negotiate, and execute solar project financing structures using a variety of non-recourse project finance structures including non-recourse debt and leveraged equity.
- Ability to apply financial and structuring knowledge to new SunEnergy projects.
- Coordinate directly with banks, institutional investors, JV partners, HNW investors to achieve the timely funding of current and new solar project transactions.

QUALIFICATIONS

- At least 5 years of prior transactional experience working within project finance, structured finance, tax equity, lease finance, asset-backed finance, M&A, investment banking, municipal finance, large commercial real estate underwriting, securitization of various asset types, or private equity with significant experience leading the origination, negotiation, and execution of transactions.
- Prior experience working on solar, wind, or other renewable energy project finance transactions is a plus.
- Advanced Excel skills, familiarity with Word and PowerPoint.
- Prior international and emerging market transactional experience is a plus.
- Desire to work in a rapidly growing company in the renewable energy field.
- Bachelor's Degree in Engineering, Finance, Math, Physical Science or Economics is a plus.
- Master's Degree or MBA with emphasis in Finance or related studies a plus.
- Excellent communication skills in both oral and written English with additional language skills a plus.
- Project management and complex financial modeling experience.
- Ability to effectively operate with high energy and flexibility in a fast-paced, constantly evolving renewable energy industry.

JOB LOCATIONS

There are open positions in New York (USA), San Francisco (USA), Los Angeles (USA), London (UK), Zurich (Switzerland), Luxembourg, Brussels (Belgium), Melbourne (Australia), Sydney (Australia), Perth (Australia), Johannesburg (South Africa), Cape Town (South Africa), Hong Kong and Singapore.

Applicants should please send their resumes to SunEnergy at hr.department@sunenergy.net